



COMPANY



PROFILE



FOUR YEARS AGO, WE HAD A VISION FOR A NEW KIND OF SOFTWARE COMPANY — one that could respond immediately to accelerating market dynamics, globalization, and the requirements of customers responding to operational, financial, and logistical challenges. A company unparalleled in application breadth, market experience, open technology, and global reach. A company built on three guiding principals:

Take care of all customers: Enhance and maintain the products they use to run their business.

Offer customers choice: Provide our customers either integrated enterprise solutions or stand alone “best-in-class” products.

Open, modern architecture: make it easy to respond to rapid change and new business requirements cost effectively.

Infor started by building our solutions and expertise for a select group of industries, and today we have built a company that has 70,000 customers successfully implemented in over 100 countries — customers who depend on our highly experienced team of 8,100 employees who know their industries, have deep domain expertise, and are 100% focused on helping our customers improve their business performance.

We understand that our customers want to reduce the number of vendors they work with and we strive to continue as their trusted “vendor of choice.” We have a consistent 95% customer retention rate — one of the highest in the industry — and 72% of our license revenues are generated by our current customers. Additionally, over 1,000 new customers chose Infor last year for our unparalleled application breadth, open technology, and global reach.

We will continue growing by broadening our best-in-class focus, and by providing the most innovative solutions and services globally. You can expect us to continue adding solutions based on market need and customer demand.

Infor is a different kind of software company — four years old with more than thirty years experience. We have the stability, the agility, and the resources to meet the business demands of your rapidly changing world. Get to know us. You’ll see the difference.

Sincerely,

JIM SCHAPER
CHAIRMAN, PRESIDENT & CEO
INFOR

WHO IS INFOR?

Infor is the world’s 3rd largest provider of enterprise software, with approximately \$2.1 billion in revenue, and the 10th largest software company in the world.

We deliver solutions that help our customers meet the essential challenges they face in today’s competitive global economy — challenges related to their supply chain, customers and suppliers, workforce, assets, product lifecycles, operational and business performance, and more — so they can prepare for the future with confidence.

OUR PLAN IS SIMPLE:

ENRICH. EXTEND. EVOLVE.

Enrich. We are committed to enriching the value of the investment customers have made in our solutions. We are dedicated to advancing the capabilities of our products. In addition, we complement this ongoing product enhancement with programs to support and maintain Infor products as long as there is customer demand. As a result, every major Infor product line is included in a program of support, maintenance and advancement. And, as customer requirements change, Infor is positioned to quickly deliver additional solutions to meet critical customer requirements.

Extend. Fast-paced change in business is a fact of life and Infor helps its customers keep up with this constant pressure by working with them to extend their current Infor investment. Infor experts leverage their product and industry knowledge, working side-by-side with customers to understand how their business is changing and how they can best extend their Infor implementation with additional solutions to adapt and succeed. For example, a company

WHO IS INFOR?	
Global Presence	
→	8,100 employees
→	70,000 customers
→	Offices in 100 countries
Domain Expertise	
→	More than 30 years of combined experience serving our industries
→	80% of our employees touch our customers every day
→	Professional Services employees average 8 years experience
→	Development employees average 12 years experience

facing shifts in manufacturing and distribution can efficiently add a warehouse management solution to its existing Infor enterprise resource planning (ERP) implementation.

Evolve. We know that our customers want evolutionary, not revolutionary change. That’s why Infor is continually evolving its product line to develop the breakthrough new solutions that customers need to stay competitive over the long term. We start by listening to customers and analyzing overall marketplace and technology trends, and then leveraging our extensive resources to invest in the development of innovative, next-generation solutions. Infor’s Open Service Oriented Architecture (SOA) is a key initiative for delivering customer value by balancing the needs of today and the future. With Infor Open SOA, customers will be able to evolve their business systems according to their needs by choosing what, when, how and where they take advantage of new and additional Infor solutions.

TRUSTED LEADERSHIP.



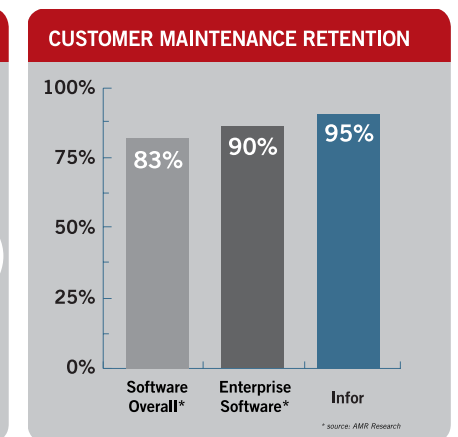
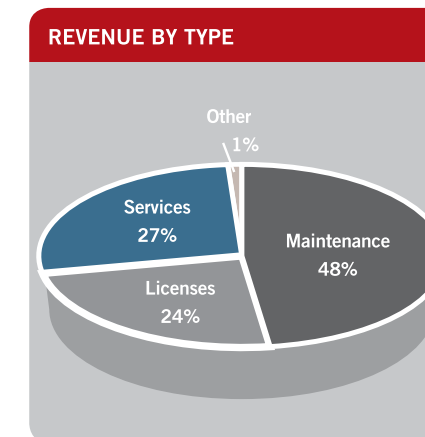
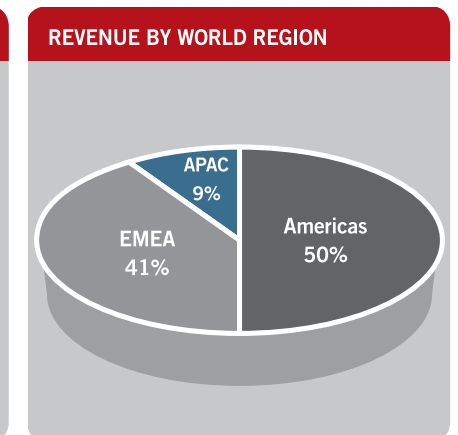
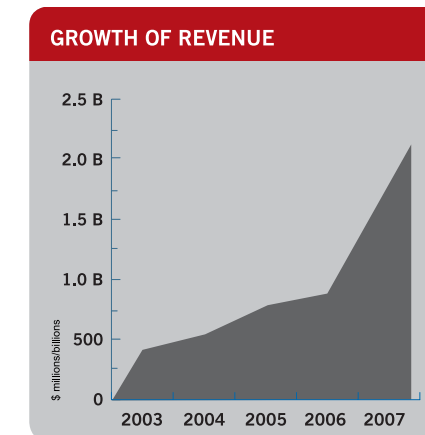
“As the top two vendors have been attempting to come down-market and Microsoft® has been trying to move up-market, both Infor and SSA Global have steadily built success squarely in that mid-market, positioning themselves against Oracle™ and SAP® in terms of lower total cost of ownership (TCO) and against Microsoft in the context of more complete and robust solutions, along with the domain experience required to implement.”

CINDY JUTRAS, ABERDEEN GROUP®
 “INFOR TO ACQUIRE SSA GLOBAL: A WINNER EMERGES IN THE RACE FOR 3RD”
 MAY 15, 2006

HOW DO WE MEASURE SUCCESS?

Founded in 2002, Infor has experienced phenomenal growth in the last four years.

Our overall revenues have increased dramatically. We have a strong global presence, with every region of the world contributing to our growth. We have a healthy stream of revenue coming from all parts of our business — licenses, services, and maintenance. And we're above the industry average in our customer retention numbers. The results speak for themselves.



RAPID GROWTH.



“Infor has demonstrated it can grow a business, adding products through acquisition and continuing growth each quarter with new logo customers and retained clients.”

SIMON JACOBSON, AMR RESEARCH®
 “WILL THIS WORK? INSIDE INFOR'S ACQUISITION OF SSA GLOBAL”
 MAY 18, 2006

BREADTH & DEPTH.

WHAT SOLUTIONS DO WE OFFER?

The Infor Customer-First Product Strategy is a comprehensive approach to delivering value to customers based on the three key objectives: enriching customers' investments, extending the value of Infor solutions, and evolving through innovation to produce next-generation value.

Infor solutions are designed to help our customers manage the end-to-end business processes that are critical to their success, and to enable rapid response to changing business drivers by delivering solutions on an open service-oriented architecture. Infor Open SOA enables businesses to derive SOA benefit without complexity. It can play a major role in helping companies of all sizes become more competitive.

Solutions include:

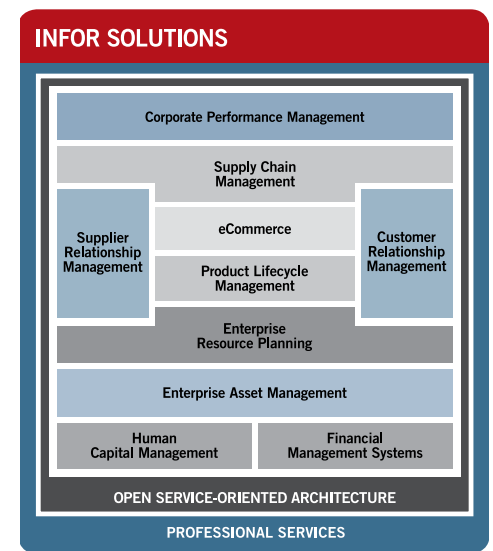
Corporate Performance Management — provides the clear visibility across multiple applications, data sources, and business processes needed to measure and monitor performance, deliver business intelligence, and promote informed decision-making.

Enterprise Resource Planning — meets the unique multi-site, multi-currency, multi-language planning, scheduling, production, and sourcing requirements of discrete and process manufacturers and distributors with global operations.

Supply Chain Management — puts companies firmly in charge of their supply chain with superior supply chain planning and execution, warehouse management, and transportation management capabilities.

Supplier Relationship Management — provides valuable, web-based communication tools that complement our supply chain management solutions and help customers manage their suppliers more tightly to meet changing customer demands.

Customer Relationship Management — drives intelligent customer interactions at every touch point with integrated marketing, sales, and service capabilities.



eCommerce — includes both buy-side and sell-side solutions that enable back-office ERP systems to participate in a virtual online community, or portal, to facilitate business-to-business transactions and extend customer service.

Enterprise Asset Management — helps companies effectively monitor the deployment and performance of their equipment, machinery, facilities, fleets, and other capital assets.

Human Capital Management — provides workforce management capabilities in the areas of employee recruitment, compensation, benefits, self-service, learning, and performance management tracking.

Financial Management — gives companies the reach they need to handle the financial requirements of a global economy, from financial accounting and budgeting to reporting and analysis.

Product Lifecycle Management — improves control over product integrity with specification management, product data management, and content and document change management.

To learn more about the advantages of working with Infor, the single-source enterprise software provider you can trust to deliver on the breadth and depth of your requirements, contact our corporate headquarters or visit www.infor.com.



ABOUT INFOR.

Infor delivers fully integrated enterprise solutions for a wide range of industries, as well as best-in-class, stand-alone products that address the essential challenges its customers face in areas such as enterprise resource planning, supply chain planning and execution, customer and supplier relationship management, asset management, product lifecycle management, financial and performance management as well as business intelligence solutions. With 8,100 employees, Infor provides enterprise solutions to more than 70,000 customers and has offices in over 100 countries. For additional information, visit www.infor.com.



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