



focus on essentials

Infor ERP XA eProcurement



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Interact Real-Time with Your Suppliers Via A Secure Browser

Infor ERP XA eProcurement is the solution representing the next generation of procurement collaboration that allows manufacturers and suppliers to interact, real-time, via a secure browser. This web-based, user-friendly solution – now based on the Microsoft .NET architecture – sits on your Infor ERP XA Portal foundation and lets you manage communication and the progress of your orders through the Internet. Now manufacturers can experience a leaner and more efficient supply chain environment, resulting in reduced inventory levels, improved staff productivity and increased supplier satisfaction

The Challenge

Direct material costs can be a manufacturer's biggest single expenditure. Since they can account for as much as 80% of all overhead costs, reducing these expenditures is vital to gaining the competitive advantage. Yet, each time information between your buyers and suppliers is delayed or miscommunicated, you are absorbing unnecessary costs in profit and reputation.

You no longer need to use longer lead times and buffer inventory to defend against change orders and missed supplier deadlines. With Infor ERP XA eProcurement, your suppliers will have real time visibility any time, any day to the order supply process. This real time collaboration on actionable items lets both buyers and suppliers reduce excess inventory and enjoy shorter lead times.

Automate Your Buying Processes

Whether it's feedback to your suppliers' questions, receiving purchase order acknowledgements or managing change orders, automating your process with the Infor ERP XA eProcurement application saves you time and money and eliminates lost faxes, slow mail responses and the need for expensive EDI. You control the information visible to your suppliers, and they can see their complete order process.

Reduce Lead Times and Improve On-time Deliveries

Whenever a change order is initiated, an automatic alert is sent by e-mail or wireless technology to the right people to make the change actionable. Then, using a password you define, they can view an up-to-the-minute status report of your purchase order. This improved and immediate visibility to the order process lets your suppliers plan for your future needs, which helps keep their prices low and increases their on time deliveries to you.

Tailor to Your Unique Business Process

Do you allow your suppliers to make changes to the purchase orders? Howoon do they have to notify you of the change? Infor ERP XA eProcurement lets you control the process. With an interface that is user-friendly and tailored to your unique manufacturing needs, you control what information is open to each supplier and what actions are permissioned.

Obtain shorter lead times and improved on time deliveries

Save significantly in cost of materials

Get speed, security and accuracy in real time buyer-supplier interaction

Deliver the right information to the right people at the right time

Attain a cost-effective, secure alternative to EDI, mail and fax

Deploy quicker

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Infor takes pride in the 20 years of experience we have in the manufacturing industry. Using our deep base of industry knowledge and proven communications and planning applications, we help suppliers and manufacturers achieve their business goals.

We are passionately focused on providing comprehensive solutions that meet the unique challenges of the manufacturing industry on a global scale. Our solutions are comprehensive, open and modular, giving you the optimal choices to meet today's challenges and leverage tomorrow's opportunities.

Keep Accurate Discussion Records

E-mails, phone calls and faxes all take valuable time, and there is no guarantee that they've reached the people who need to know in a timely manner. Infor ERP XA eProcurement provides a discussion thread feature, which maintains a record of all online communications with your suppliers. When issues are questioned, you have accurate documentation of the discussions for reference. Inefficiencies create excess inventories, reduce your margins and increase costs to your customers. We'll be happy to prove to you how our eProcurement solution has already demonstrated real value and rapid ROI for Infor ERP XA customers. Imagine control with Infor ERP XA!

Improved Visibility for Your Suppliers and Buyers

Version 2.5 of Infor ERP XA eProcurement allows suppliers to get an accurate and clearer understanding of their payables. Suppliers will now be able to view payment information tied to their invoices. A vendor will be able to search and view past due and scheduled payables in addition to last payments, then drill down into the payables detail to see payments that have been applied to invoices (tied to specific purchase orders). In addition, demand requirements will be more manageable and accurate; manufacturers will now be able to provide demand requirements in daily quantities instead of weekly or monthly amounts. Net changes between the current and previous forecast demands by item will also be viewable by suppliers.

When your buyers and suppliers first log into Infor ERP XA eProcurement, they will see a digital dashboard that provides a quick rundown of purchase order tasks, accounts payable aging, demand forecasts and suppliers' invoices. Quick links allow for immediate access to relevant detailed views of information.

Supplier performance can also be accessed and displayed giving you specific performance criteria helpful for evaluating your suppliers' performance, including shipment percentages that were:

- Delivered early or late
- Rejected based on quantity issues
- Over or under the price variance

Integration and Technology

With Release 2.5, Infor ERP XA eProcurement now works with Microsoft's SQL 2000 Server database in addition to Oracle's 9i database. Users now have the option to run Infor ERP XA eProcurement on either database platform. Release 2.5 of Infor ERP XA eProcurement also provides a single point of entry for suppliers and buyers across multiple backend environments. No longer will you need to log into two or more separate applications for purchase order, accounts payable or demand information. And with a Microsoft .NET foundation, your company, as well as your suppliers and vendors, can grow without the pain, as hassle-free enhancements and integration into other ERP systems is possible.



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